

Capital Markets
Capital Placement
Capital Advisory
SENIOR HOUSING
\$45,000,000

2012 - In Progress

 Development:
Debt & Equity

Mt. Kisco, NY

CONDOMINIUM
\$75,000,000

2011

 Development:
*Repositioning,
 Valuation, and
 Capitalization*

New York, NY

MULTIFAMILY
\$65,000,000

2012 - In Progress

 Development:
Equity

San Jose, CA

RETAIL
\$35,000,000

2011

 Re-Development:
*Repositioning,
 Valuation, and
 Capitalization*

San Jose, CA

MULTIFAMILY
\$30,000,000

2011

 Acquisition and
 Repositioning:
Equity

Danbury, CT

MULTIFAMILY
\$30,000,000

2010

 Acquisition:
*Repositioning,
 Valuation, and
 Capitalization*

Redlands, CA

SENIOR HOUSING
\$20,000,000

2010

 Discounted Note
 Payoff (DPO) and
 Lease-up Strategy:
Equity

NY and GA

Investment Banking
Fairness Opinions
Strategic Transactions
Investment Fund Formation
Structured Finance
HOTEL
\$880,000,000

2011

 Portfolio:
*Financial Review, Due
 Diligence, and
 Valuation*

CA and NY

OFFICE
\$1,200,000,000

2011

 Portfolio:
*Follow-on Investment
 Recommendation for
 Minority Partner*

New York, NY

SENIOR HOUSING
\$80,000,000

2012 - In Progress

 Expanding Operator:
*Developed Structure,
 Formation Process, and
 Investment Strategy*

PA and NY

OFFICE
\$250,000,000

2011

 Mezzanine Investment:
*Valuation Opinion for
 Collateral and
 Recapitalization*

Atlanta, GA

INDUSTRIAL
\$6,000,000

2011

 Bankruptcy
 Proceedings:
*Financial Review and
 Due Diligence*

CA

MULTIFAMILY
\$145,000,000

2011

 Portfolio:
*Valuation, Disposition
 and Recapitalization
 Analysis*

NYC

MULTIFAMILY
\$75,000,000

2012 - In Progress

 Seasoned Operator:
*Developed Structure,
 Formation Process, and
 Investment Strategy*

New England

FUNDING VEHICLE
\$1,000,000,000

2010

 ABS Vehicle:
*Co-developed Deal
 Team, Legal and Credit
 Rating Mechanisms*

National

HOTEL
\$300,000,000

2011

 Portfolio:
*Financial Review and
 Due Diligence*

TX, NM, NY

MEDICAL OFFICE
\$22,000,000

2011

 Value Enhancement:
*Market Analysis
 Supporting Tenant
 Repositioning*

National

INDUSTRIAL
\$125,000,000

2009

 Portfolio:
*Valuation and Debt-
 Swap Investment
 Analysis*

National

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